

## Gevers selects Quant ICT to deliver Alcatel Lucent Enterprise cloud-based Unified Communications

- Complete Unified Communications & Collaboration solution with no upfront CAPEX investment
- Unified user experience for seven sites across Europe

[Gevers](#), the leading European intellectual property consultants, has deployed an [Alcatel-Lucent Enterprise](#) Unified Communication and Collaboration (UC&C) cloud solution at seven locations across Belgium, France and Switzerland. The innovative Alcatel-Lucent [OpenTouch® Enterprise Cloud](#) (OTEC) solution connects employees and delivers greater efficiency and productivity while eliminating all upfront CAPEX investment, operating on a pay-per-user subscription basis that links costs directly to business needs.

Gevers needed to replace multiple systems at all office locations with a single, flexible communications system capable of spanning its entire European operation. The subscription-based cloud solution was recognized as the best model to provide a comprehensive UC&C solution which unified the user experience for all employees while driving down the total cost of ownership. Gevers also eliminated cost for internal calls, even between its international offices, by switching to all VoIP.

The OTEC solution, which can be scaled up or down depending on demand, has been implemented by Alcatel-Lucent Enterprise business partner [Quant ICT](#) and is hosted and managed from its secure datacenter in the Brussels region. With a minimal infrastructure footprint, the implementation of the cloud solution was completed significantly faster than an on-premise system. OpenTouch Enterprise Cloud can help accelerate technology adoption and lets employees easily connect and exchange rich, context-based information through any device without compromising security or quality.

### Laurent Petit, ICT Manager, Gevers

“We recognized an update our communications capability would enable us to continue providing a reliable service to our customers across all geographies, while unifying the user experience, and improve levels of employee collaboration within the organization. The new OTEC solution allows us to do just this, while shifting our communications to the cloud as part of an ongoing strategy to reduce our IT burden and on-premise infrastructure. The flexibility to be able to scale the solution up and down to meet our business needs was a decisive factor in choosing the new system.”

### Gert De Haes, Sales Manager, Quant ICT

“This project is a great example of how managed cloud services are overcoming the challenges that digital transformation is posing to many businesses. Flexible licensing models are proving to be popular as they can be tailored to fit specific businesses strategies, while

secure, managed services are taking the IT burden away from the end user, allowing them to focus on their core business processes. Other than new 150 deskphones, there was no additional on-premise hardware installed which meant a quick and painless implementation.”

**Xavier Dupuis, Channel Sales Manager, ALE**

“With this new system, Gevers has implemented a complete communications overhaul with minimal disruption. The combination of our technology, our cloud delivery models and our partner’s expertise means we are able to meet the needs of businesses that require feature-rich, flexible communications on an easy to budget, subscription-based service which delivers excellent business value.”

About Gevers: <http://www.gevers.eu/en/content/about-us>

About Quant ICT: <http://www.quant.be/>

About Alcatel Lucent: <http://enterprise.alcatel-lucent.com/?content=AboutUs&page=overview>

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